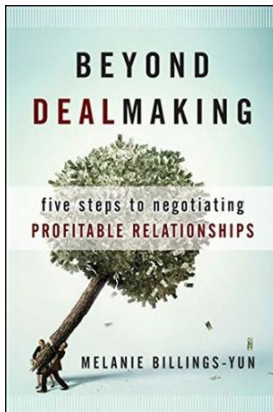


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## BEYOND DEALMAKING: FIVE STEPS TO NEGOTIATING PROFITABLE RELATIONSHIPS



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